

EXPORT TO NIGERIA



Nigeria

Key figures

- ▶ Independence : October the 1st of 1960
- ▶ Official Language : English
- ▶ Area: 923 768 km²
- ▶ Population : 190 000 000 inhabitants in 201
- ▶ Largest town : Lagos (4 500 000 inhab.)
- ▶ Capital : Abuja (executive)
- ▶ Coastline length : 853 Km
- ▶ Sub-regional power
- ▶ Member of CEDEAO and OPEP
- ▶ Main resources :

Significant hydrocarbon resources and considerable agricultural potential



| COUNTRY PROFILE | NIGERIA



MAIN FIGURES 2017

			
EXPORT	EXPORT	EXPORT	88,669
272	1,715	13,087	SQM
Tons	TEUs	Tons	
IMPORT	IMPORT	IMPORT	
2,812	12,110	89,542	
Tons	TEUs	Tons	



INDUSTRY EXPERTISE

- Aerospace
- Aid & Relief
- Food & Beverages
- Industrial Projects
- Oil & Gas
- Power Technologies
- Telecom
- Healthcare
- Automotive & Transport
- General Retail

CERTIFICATIONS

- ISO 9001:2008
- Nigerian Nuclear Regulatory Authority – NNRA License
- NIPEX Certification,
- Trace Certification (renewal 2018 in progress)
- DPR License
- NPA License
- Customs Agent License
- NIMASA Terminal Operator's license.

Main products

EXPORTATION FROM TOP 10 EUROPEAN COUNTRIES



IN TEUS	2017
FOOD & BEVERAGES	45 639
OTHER INDUSTRIES	26 982
AUTOMOTIVE & TRANSPORTS	15 610
CHEMICALS & PETROCHEMICALS	14 139
INFRASTRUCTURES	9 275
HIGH-TECH	5 765
FASHION	5 077

WHAT DO YOU NEED TO CHECK

WITH YOUR NIGERIAN PARTNER

GOLDEN RULE

All entities attempting to import goods into Nigeria must be duly registered in Nigeria and must be listed as Consignee, on the bill of Lading.

IS YOUR COMMODITY ALLOWED IN NIGERIA ?

CHECK THE IMPORT PROHIBITION LIST

Due to Nigerian protectionism, not all the commodities are allowed to be imported. Check yours on this website :
<https://www.customs.gov.ng/ProhibitionList/import.php>

**MAKE SUR THAT ALL THESE FORMALITIES
HAVE BEEN ACCOMPLISHED BY YOUR
PARTNER**

FEDERAL MINISTRY OF FINANCE

AMENDMENT TO THE ADDENDUM ON PALLETIZATION POLICY

- All containerized cargoes coming into Nigeria should comply with :
- -International standards for packing/stuffing and loading into containers
- -Specific packing and stacking standards prescribed by the original manufacturer of the products

Customs Process

DOCUMENTS REQUIRED

A/ FOR IMPORTS

- Commercial Invoice
- Original Bill Lading
- Packing List
- Proforma Invoice (Initial documents)
- CCVO (Form C 16)
- Plant quarantine import permit (at destination)
- Manufacturer's certificate
- Exemption Certificate (If required)
- Phytosanitary or Fumigation Certificate (from origin) if cargo is in wooden cases/pallets
- SONCAP and Product Certificate
- Insurance Certificate (From a local insurance in Nigeria)
- Form M (From a Local bank in Nigeria)
- Original Pre-Arrival Assessment Report (PAAR)- Issued locally from shipping documents by Customs
- NAFDAC Permit (For Food, Chemicals, pharmaceutical and food related packing materials issued locally.)
- NERC (Nigeria Electricity Regulatory Committee) Permit for generators
- Plant Import Permit

Shipper to provide
Consignee to provide

B/ FOR EXPORTS

- **Commercial Invoice**
- **Packing List**
- **Certificate of Incorporation**
- **Tax Identification Number (TIN)**
- **Bill of Lading Instruction**
- **NAFDAC Certificate for food and confectionery**
- **Nigerian Export Promotion Council Certificate**
- **Mineral Export License (Applicable only for mineral export)**
- **Ness Payment (Cobalt Inspection 0.5% of FOB)**
- **NXP(Nigeria Export Proceed) Form established with Commercial Bank**
- **Letters to appropriate Government agencies authorizing NORD SUD CTI to export shipment on shipper's behalf**

How to redact a proforma invoice ?

Step 1: Write in bold policy “Proforma invoice”

You have then to capture following information:

Step 2: Shippers/supplier’s address, phone number, and email address or fax number.

Step 3: Consignee/importer’s address, phone number and email address

Step 4: Proforma invoice number and date.

Step 5: The description of goods. Make sure you wrote it properly.

Step 6: The quantity of goods/ unit price and the net value.

Step 7: Mode of transport system. For example: sea or air.

Step 8: Freight charge/ value.

Step 9: Total CFR charge.

Step 10: Incoterms have to be CFR. State the amount of the freight if collected and convert in currency.

Step 11: Commodity nomenclature/ HS code.

Step 12: Country of origin.

Step 13: Country of supply.

Step 14: Port of loading/ discharge.

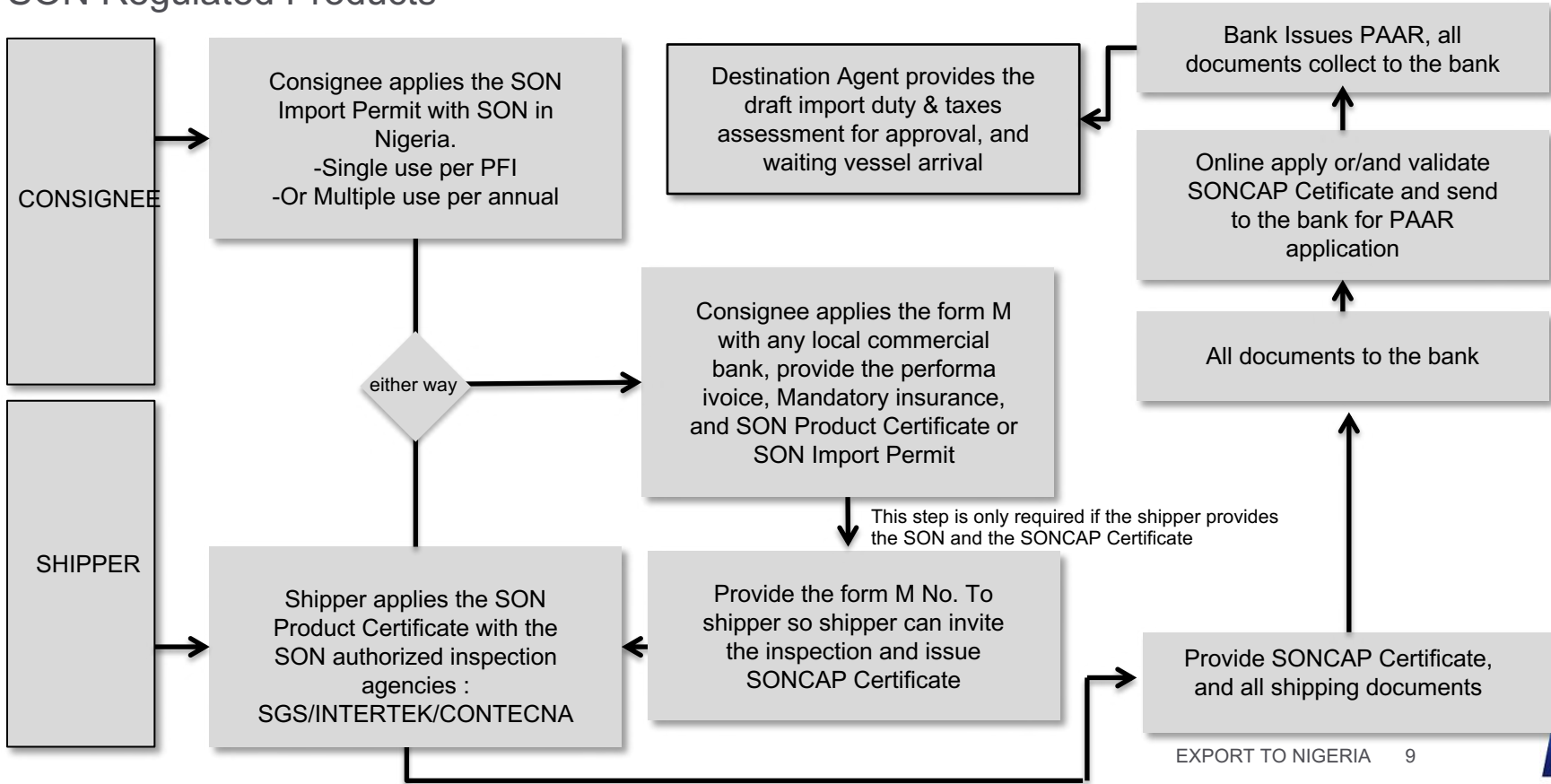
Step 15: If there is any ancillary charge, such charges must be captured on the PFI.

Step 16: Proforma invoice must be signed and stamped by the supplier.

Insurance is required locally.

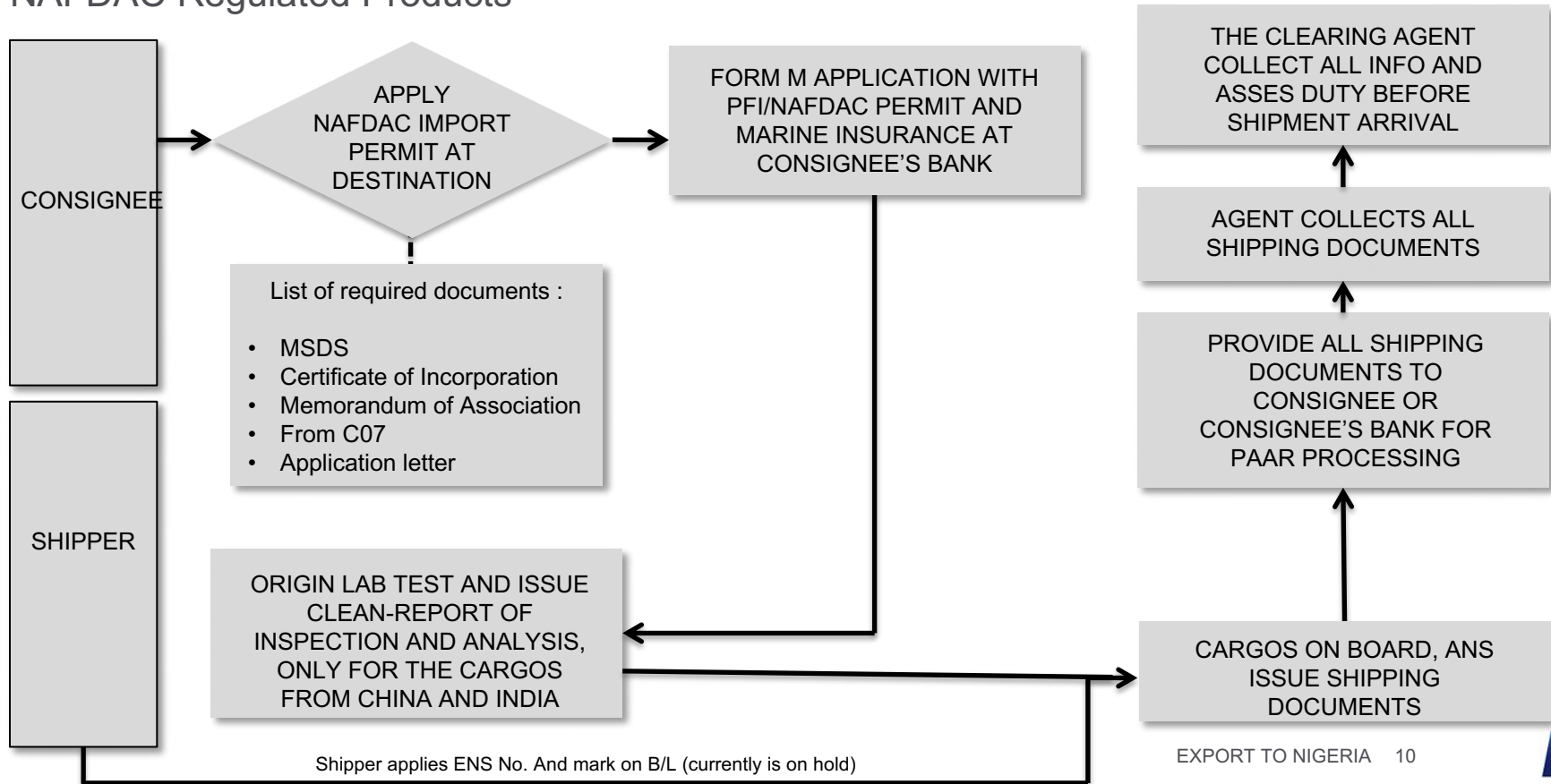
Pre-shipment documentation procedures

SON Regulated Products



Pre-shipment documentation procedures

NAFDAC Regulated Products



C/ SPECIFIC DOCUMENTS REQUIRED FOR SPECIAL IMPORT:

For Diplomatic shipments:

Original Bill Lading

Packing List

Form CC1 from Ministry of Foreign Affairs if shipment contains personal effects

Form CC3 from Ministry of Foreign Affairs if shipment contains vehicle / general cargo

For Dangerous Goods / Chemicals :

NAFDAC Permit

Material Safety Data Sheet

Certificate of Analysis

End User Certificate for any Chemical that contains explosive ingredient or armored vehicles. This is obtained locally from National Security Advisers office in Abuja.

List of prohibited items for importation:

<http://www.customs.gov.ng/ProhibitionList/export.php>

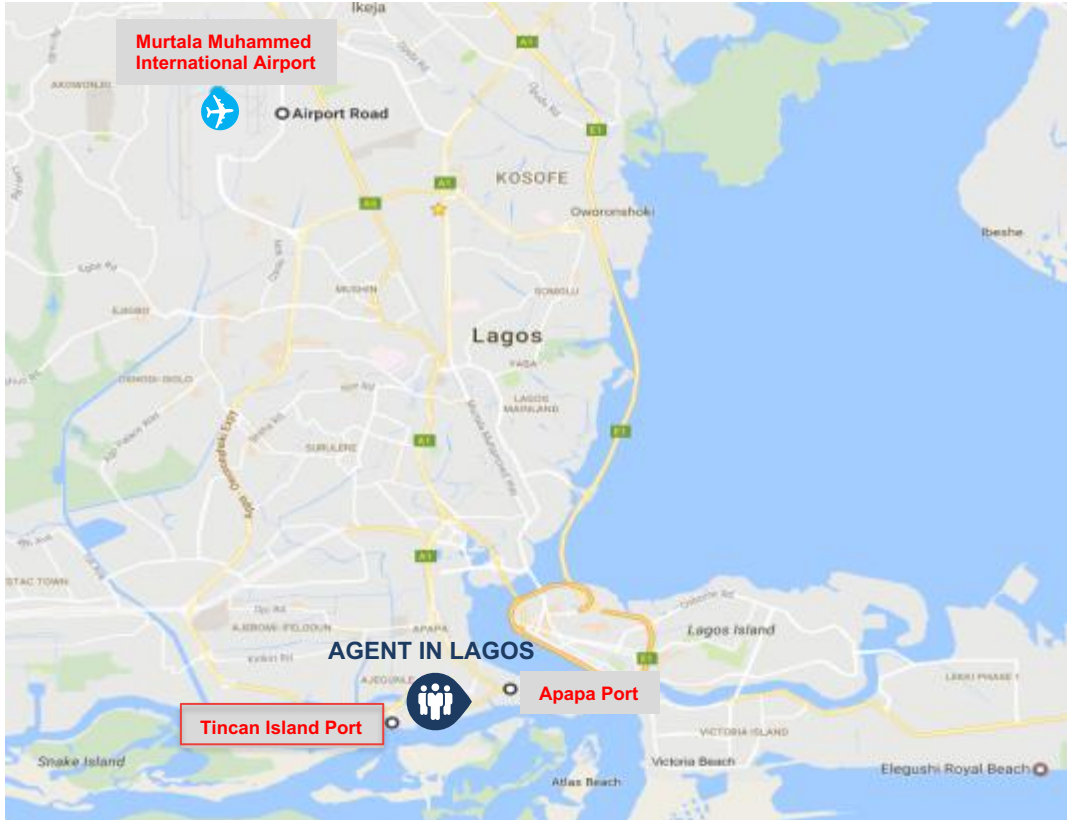
Problem of uninsured transports

Uninsured transport

- ▶ Compensation according limitations and not according to real value
- ▶ Made once the appeal is achieved
- ▶ Total compensation
 - Inexcusable conduct
 - Trial



Warehousing Capabilities In Nigeria



LEGEND

-  Value - Added Warehouse
-  Road to Port / Airport
-  Agent Office

WAREHOUSES	TOTAL STORAGE:	86 528 SQM
	Indoor:	78 358 SQM
	Temperature Controlled:	200 SQM
	Outdoor:	12 170 SQM
SERVICES	<ul style="list-style-type: none"> Inventory Management WMS Value Added services Order preparation Secured storage (CCTV, guards...) QHSE Management 	

